



SAFE ROADS TO PROSPERITY

ROADS AUTHORITY  
Private Bag 12030  
Ausspannplatz  
Windhoek  
NAMIBIA

# NOTICE OF AWARD

**W/ONB/RA-04/2023: EMERGING CONTRACTOR'S CONTRACTS FOR  
BLADINGOF GRAVEL ROADS RUNDU REGION: KATIMA MULILO AREA**

Award Date	Company/Entity Awarded	Awarded Amount
08 September 2025	Fusion Investment cc	N\$ 29, 493,992.50 (Inclusive of VAT)



**Established in terms of the Roads Authority Act, 1999 (Act 17 of 1999)**  
**Board of Directors:** Ms L. Brandt (Chairperson), Mr P. Muluti (Deputy Chairperson), Ms H. Amupolo, Mr T. Hamata,  
Mr G. Kadhikwa, Mr P. Greeff, Dr. G. Tshoopara



SAFE ROADS TO PROSPERITY

# **ROADS AUTHORITY**

## **EXECUTIVE SUMMARY OF BID EVALUATION**

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**EMERGING CONTRACTORS' CONTRACTS FOR THE BLADING OF GRAVEL  
ROADS IN THE OSHAKATI REGION - KATIMA MULILO AREA**

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Procurement Reference No: ***W/ONB/RA-04/2023***

## Executive Summary of Bid Evaluation Report

### EMERGING CONTRACTORS' CONTRACTS FOR THE BLADING OF GRAVEL ROADS IN THE OSHAKATI REGION IN THE KATIMA MULILO AREA

*Procurement Reference No: W/ONB/RA-04/2023*

1. **Scope of Contract:** Works
2. **Procurement method used:** Open National Bidding
3. **Date of Invitation of Bids:** 17 May 2023
4. **Closing date for submission of bids:** 24 May 2024
5. **Date and place of opening of bids:** 24 May 2024 at 10:50

Bids were submitted at the Roads Authority: Head Office, Corner of Mandume Ndemufayo Avenue & David Hosea Meroro Road, Southern Industrial Area, Windhoek

6. **Number of bids received by closing date:** A total number of 41 bids were received.

Responsiveness of bids: 5% bid responsiveness rate as 2 out of 41 of the received bids were responsive.

BID #	BIDDER' S NAME	PRICING AT BID OPENING N\$	RESPONSIVE OR NOT RESPONSIVE (YES/ NO)	REASONS WHY BID IS NOT RESPONSIVE
1	Fusion Investment CC	29,493,992.50	YES	N/A
2	New Success Investments Cc	36,061,608.00	NO	<ol style="list-style-type: none"><li>1. Bidder did not attach Motor Vehicle Licensing Disk for the grader and caravan they own. Letter of support from Barloworld for supply of grader is for another project W/ONB/RA- 06/2023. Bidder did not submit proof of LDV truck.</li><li>2. Bidder did not submit written undertaking to seek references from the bidder's banker.</li></ol>

<b>BID #</b>	<b>BIDDER' S NAME</b>	<b>PRICING AT BID OPENING N\$</b>	<b>RESPONSIVE OR NOT RESPONSIVE (YES/ NO)</b>	<b>REASONS WHY BID IS NOT RESPONSIVE</b>
3	Khankan Trading Enterprises CC	32,068,394.71	<b>NO</b>	1. Bidder did not submit the vehicle disc of the LDV (only submitted the certificate of registration)
4	HNK Trading CC	28,154,070.00	<b>NO</b>	1. Bidders did not submit proof of ownership for the LDV listed in the lease agreement from West Trading CC, additionally, the lease agreement is on the Bidder's letterhead and not the lessor's. experience in works of a similar nature.  2. Contracts Manager only has 8 years of general experience instead of 10 and 4 years of similar experience instead of 5 years.
5	Shiveli Trading CC	34,028,477.58	<b>NO</b>	1. All pages of the bid are not initialed by the person duly authorized to sign: Two (2) pages of the book of supporting documents not initialed.
6	Eponga Trading CC	27,966,620.00	<b>NO</b>	1. Bid submission form not duly filled in: Discount column blank and total bid price after discount indicated as "N/A".
7	ETN Technical Services	26,811,937.20	<b>NO</b>	1. All pages of the bid are not initialed by the person duly authorized to sign: Two (2) pages of the book of supporting documents not initialed.
8	Hibachi Investment Holdings (Pty) Ltd	30,885,320.00	<b>NO</b>	1. Bidder did not submit a written undertaking that none (0) of the works in the contract shall be subcontracted to a third party.
9	Vidu Investment CC	27,996,941.36	<b>NO</b>	1. Bidders experience in works of a similar nature and size only adds up to 1 year and 10 months
10	Wenxi Investments CC	13,417,510.00	<b>NO</b>	1. Bid submission form not duly filled in: Total bid price and discount column blank. 2. All pages of the bid are not initialed by the person duly

BID #	BIDDER' S NAME	PRICING AT BID OPENING N\$	RESPONSIVE OR NOT RESPONSIVE (YES/ NO)	REASONS WHY BID IS NOT RESPONSIVE
				authorized to sign: Three pages of the bid not initialed.
11	Potenza Investments CC	27,784,474.82	NO	<ol style="list-style-type: none"> <li>1. Bidder has no evidence of experience in works of similar nature and size.</li> <li>2. The submitted reference is from another contractor instead of the employer/client.</li> <li>3. The Contracts Manager only has 4 years general experience instead of 10 years. Site agent has 7 years experience but only 2 in similar works.</li> <li>4. Litigation information is not provided</li> </ol>
12	Ozombara Construction & Renovations CC	30,074,587.79	NO	<ol style="list-style-type: none"> <li>1. Bid submission form not duly filled in: Amount in words not indicated, witness did not sign.</li> <li>2. Power of attorney not signed by both members authorizing one to sign.</li> </ol>
13	Efindano Maintenance and Construction Services CC	26,080,148.50	NO	<ol style="list-style-type: none"> <li>1. Bidder did not submit a certified copy of a valid fitness certificate, lease agreement nor municipal bill.</li> </ol>
14	Okakango General Dealers JV Muhuijaje Investment CC	25,321,632.64	NO	<ol style="list-style-type: none"> <li>1. Bidder did not submit power of attorney signed by both members authorizing signatory to the bid.</li> </ol>
15	Tuyapeni Trading Enterprises CC JV Yanmor Trading Enterprises	26,884,651.70	NO	<ol style="list-style-type: none"> <li>1. All pages of the bid are not initialed by the person duly authorized to sign : Three pages of the bid not initialed</li> </ol>
16	Om'kuto Contractors & Developers	27,815,740	NO	<ol style="list-style-type: none"> <li>1. Bid submission form not duly filled in.</li> </ol>
17	Nessipark Investment CC	31,512,746.20	NO	<ol style="list-style-type: none"> <li>1. Bidder did not submit financial statements of the last 3 years: Bidder only provided statements for two years (2023 not included).</li> </ol>

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18	Hiamutiti Investment cc	28,993,018.66	<b>NO</b>	1. All pages of the bid are not initialed by the person duly authorized to.
19	Ondjirakomurungu Cleaning & Services	29,841,821.50	<b>NO</b>	1. Bidder did not submit power of attorney signed by both members authorizing the signatory to the bid.
20	Centurion Investment cc	18,823,588.70	<b>NO</b>	1. Bid submission form not duly filled in: Total amount after discount indicated as "N/A"  2. All pages of the bid are not initialed by the person duly authorized to sign.
21	Larissa Investment cc	25,713,068.50	<b>NO</b>	1. The LDV's License disk and registration documents do not correspond and the Trailer has no NaTIS registration certificate.  2. Bidder did not submit a written undertaking that none (0) of the works in the contract shall be subcontracted to a third party.
22	Okarumatero Investment cc	29,132,076.67	<b>NO</b>	1. All pages of the bid are not initialed by the person duly authorized to sign: Consent letter and CV not initialed
23	Ashy Trading Enterprises cc	54,136,572.00	<b>NO</b>	1. Bidder did not submit proposals for the timely acquisition of a LDV, Trailer nor did they submit proof of capital or credit facility to purchase a grader. 2. Bidder did not submit a letter of intent from suppliers expressing the willingness to efficiently supply blades and related parts as well a grader monitoring system during the duration the contract period. 3. Bidder did not submit a written undertaking that none(0) of the works in this contract shall be sub-contracted to a third party.

BID #	BIDDER' S NAME	PRICING AT BID OPENING N\$	RESPONSIVE OR NOT RESPONSIVE (YES/ NO)	REASONS WHY BID IS NOT RESPONSIVE
24	NTK & Partners Investment cc	29,240,590.00	NO	1. Bidder's undertaking to zero(0) subcontract the work refers to KAI Engineering, on a NTK & Partners Investment CC letterhead.
25	Oshikoto Civils & Logistics cc	29,921,503.25	NO	<ol style="list-style-type: none"> <li>1. Bidder did not submit evidentiary proof of experience of works of similar nature and size with a total combined minimum of 3 years over the past 10 years: Duration for similar works adds to 1 year, no completion certificate to support additional project.</li> <li>2. Bidder did not submit proof for funds for intended purchase of caravan-Only 1 caravan catered for. No agreement to lease LDV from Mr A. Nambahu.</li> <li>3. Proposed personnel do not have the required experience: Contracts Manager only has seven years of experience instead of the required 10 years, Site Agent only has four years' experience instead of 5 years.</li> </ol>
26	Pelico Engineering Group cc	26,682,755.40	NO	<ol style="list-style-type: none"> <li>1. Bidder did not submit evidentiary proof of experience of works of similar nature and size with a total combined minimum of 3 years over the past 10 years: Similar works add to two (2) years instead of three (3).</li> <li>2. Bidder did not submit proposals for the timely acquisition of an LDV.</li> </ol>
27	Comet Investment cc	29970082.22	NO	1. All pages of the bid are not initialed by the person duly authorized to sign

<b>BID #</b>	<b>BIDDER' S NAME</b>	<b>PRICING AT BID OPENING N\$</b>	<b>RESPONSIVE OR NOT RESPONSIVE (YES/ NO)</b>	<b>REASONS WHY BID IS NOT RESPONSIVE</b>
28	J&I Investment cc JV Mariine Construction cc	26384116.27	<b>NO</b>	1. An authorizing member of one of the JV company did not receive consent from other business partner, authorized themselves to represent company in the JV.
29	Kunene River Construction and Electrical Services cc	26,046,994.00	<b>NO</b>	1. Bid submission form not duly filled in: Discount table left blank, bid submission not signed
30	Clouds Trading Entreprises	29,658,382.70	<b>NO</b>	1. All pages of the bid are not initialed by the person duly authorized to sign: Pages of the bid initialed by different people.  2. Bid submission form not duly filled-in.
31	Lau_Tom Construction and Supplies	26,582,526.00	<b>NO</b>	1. Bidder did not submit a written undertaking that none(0) of the works in this contract shall be subcontracted to a third party.
32	Vero Group	26,158,360.00	<b>NO</b>	1. Bidder did not submit license disk registration for the LDV. The bidder submitted an intent to purchase a caravan with no quotation.
33	Oshikoto Building Construction cc	26,672,663.00	<b>NO</b>	1. Bidder did not submit evidentiary proof of experience of works of similar nature and size with a total combined minimum of 3 years over the past 10 years: Bidder's experience references amount to 1 year and 8 months instead of 3 years.
34	Omidi Trading cc	25,318,814.00	<b>NO</b>	1. All pages of the bid are not initialed by the person duly authorized to sign.
35	Zero Six Five Trading cc	27,930,740.00	<b>NO</b>	1. The Grader Operator's identification document is a copy of a certified copy and is not signed by the commissioner of oath.



BID #	BIDDER' S NAME	PRICING AT BID OPENING N\$	RESPONSIVE OR NOT RESPONSIVE (YES/ NO)	REASONS WHY BID IS NOT RESPONSIVE
36	Alugodhi Engineering and Construction cc	27,857,958.03	NO	1. Bidders did not attach a Namibian National Identity Document (ID) of one of the Grader operators - Bidder instead attached a certified driver's license.
37	Geckoh Fifty Eight Investment (Pty) Ltd	26,708,198.00	NO	1. One of the Grader Operators does not meet the specific experience requirements. 2. Bidder did not submit a written undertaking that none(0) of the works in this contract shall be sub-contracted to a third party.
38	Niilotse Investment cc	29,929,900.00	NO	1. Bidder did not submit evidentiary proof of experience of works of similar nature and size with a total combined minimum of 3 years over the past 10 years: Bidder submitted reference letters for the routine maintenance of bitumen roads. 2. Proposed personnel do not meet the years of experience requirements: Site Agent does not have 3 years of experience in works of similar nature and size
39	Boabab Trading Entreprise	29,979,775.91	NO	1. The letter of intent to lease from Coastal Hire is for another project W/ONB/RA-03/2023. 2. Proposed personnel do not meet the years of experience requirements: Project Manager does not meet the minimum requirements in similar works. 3. Diesel Mechanic CV not accompanied by copy of ID as er ITB 6.2 (e). Grader operator ID is not attached .
40	Goreseb Trading cc	34,214,949.98	NO	1. Site Agent does not have 3 years of experience in works of similar nature and size and the CV does

BID #	BIDDER' S NAME	PRICING AT BID OPENING N\$	RESPONSIVE OR NOT RESPONSIVE (YES/ NO)	REASONS WHY BID IS NOT RESPONSIVE
				not clearly indicate the projects worked on.
41	Queen Mwetako Investment cc	28,465,582.00	NO	<ol style="list-style-type: none"> <li>1. Bidder did not attach a lease agreement for the Trailer. Bidder did not submit proof of ownership, intent to purchase nor lease a second caravan.</li> <li>2. Bidder did not submit a written undertaking that none(0) of the works in this contract shall be sub-contracted to a third party.</li> </ol>

7. Price comparison for bids that are substantially responsive:

Bidder Number	Complete Name Bidder	Corrected Price after Arithmetic Correction (N\$)	Z-score (within +1 or -1 of STD. DEV)	Corrected Bid Amount (within - 10% or +15% of BENCHM ARK PRICE)	Apply 5% Price Preference	Total Preference (%)	Adjusted after price preference (N\$)	Ranking
1	Fusion Investment Cc	29,493,992.50	YES	YES	YES	4%	28,314,232.80	1

8. **Best Evaluated Bid:** Bidder No. 1: Fusion Investment CC

Bidder No	BIDDER NAME	Bidder Price N\$ (VAT Incl.)	COMMENTS
1	FUSION INVESTMENT CC	29,493,992.50	RECOMMENDED FOR AWARD <sup>(1)</sup>

Note 1: Final allocation is in accordance with the addenda appended to this Executive Summary.