

SAFE ROADS TO PROSPERITY

**ROADS AUTHORITY**

**EXECUTIVE SUMMARY OF BID EVALUATION  
REPORT**

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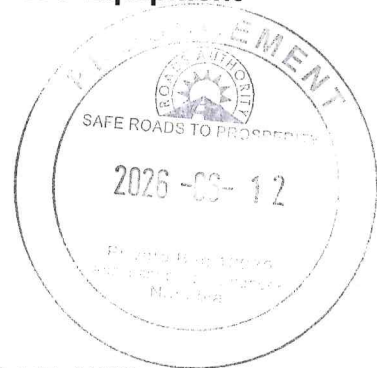
**SUPPLY AND DELIVERY OF ICT EQUIPMENT**

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Procurement Reference No: **G/RFQ/RA-58/2025**

**Executive Summary of Bid Evaluation Report**

**Procurement Title – Supply and Delivery of ICT Equipment**



Established in terms of the Roads Authority Act, 1999 (Act 17 of 1999)  
Board of Directors: Mr M. Kambulu (Chairperson), Dr S. Karuaihe (Deputy Chairperson), Dr R.R. Böhmer, Ms G. Xawes, Mr  
W. Ngashikuao, Ms C. Hengari, Mr H.K. Hamutenya

**Reference Number of Procurement: G/RFQ/RA-58/2025**

1. Scope of Contract: **Supply and Delivery of ICT Equipment**
2. Procurement method used: Request for quotation
3. Date of Invitation of Bids: 11 February 2026
4. Closing date for submission of bids: 03 March 2026
5. Date and place of opening of bids: 03 March 2026
6. Number of bids received by closing date: 12
7. Responsiveness of bids: 09

<b>Bidder's Name</b>	<b>Pricing at bid Opening N\$</b>	<b>Responsive (yes/No)</b>	<b>Reasons why bid is not responsive</b>
1. Virtua Technologies Pty Ltd	2 376 903.95	Yes	N/A
2. Twinrain Technologies solutions Pty Ltd	2 447 377.45	Yes	N/A
3. African Rebirth Investment cc	634 094.89	Yes	N/A
4. One Byte Technologies cc	3 412 533.00	Yes	N/A
5. Green Enterprise Solutions Pty Ltd	1 984 421.60	Yes	N/A
6. Apex Business Solution Pty Ltd	2 492 658.58	No	Principle of business not attached
7. Ultimate Investment cc	4 277 400.00	Yes	N/A
8. Oak Investments cc	2 677 775.00	Yes	N/A
9. Wadilona Cyber Securites cc	2 355 787.78	Yes	N/A
10. Onix Business Solution Pty Ltd	2 400 143.80	No	Principle of business not attached
11. Juneten Investment cc	2 040 000.00	Yes	N/A
12. Junar Trading cc	5 876 500.00	No	Social Security Certificate not Attached

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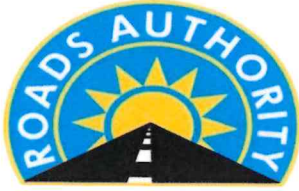
## 8. Price Comparison for bids that are substantially responsive:

Table 1 below lists the bid prices received and the corrected price for each:

<b>Bidder No.</b>	<b>Name of Bidder/ Supplier</b>	<b>Bid Amounts (N\$)</b>	<b>Corrected Bid Amounts (N\$), Including VAT (N\$) (VAT added for comparison purposes and margin of Preferences)</b>
1.	Virtua Technologies Pty Ltd	2 376 904.00	2 376 904.00
3.	African Rebirth Investment cc	634 094.89	729 209.12
5.	Green Enterprise Solutions Pty Ltd	1 984 421.60	1 984 421.60
8.	Oak Investments cc	2 677 775.00	2 677 775.00
9.	Wadilona Cyber Securites cc	2 355 787.78	2 355 787.78
11.	Juneten Investment cc	2 040 000.00	2 040 000.00

## 9. Best Evaluated Bid

<b>Bidder No.</b>	<b>Name of Bidder/ Supplier</b>	<b>Bid Amounts (N\$)</b>
5.	Green Enterprise Solutions Pty Ltd	1 984 421.60



ROADS AUTHORITY  
CORNER OF MANDUME NDEMUFAYO  
AVENUE & DAVID HOSEA MERORO ROAD  
SOUTHERN INDUSTRIAL AREA  
WINDHOEK

Our Ref.: G/RFQ/RA-58/2025  
Your Ref:

Enquiries: Natasha Pahula  
Telephone: +061 284 7341  
E-mail: [pahulan@ra.org.na](mailto:pahulan@ra.org.na)

## PROCUREMENT MANAGEMENT UNIT

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**TO : CHIEF EXECUTIVE OFFICER**  
**FROM : MANAGER: PROCUREMENT & TENDER COMPLIANCE**  
**DATE : Thursday, March 26, 2026**  
**SUBJECT : EVALUATION REPORT – SUPPLY AND DELIVERY OF ICT EQUIPMENT  
G/RFQ/RA-58/2025**

### 1. PURPOSE

- a) To seek approval from the Chief Executive Officer to appoint **Green Enterprise Solutions Pty Ltd** for the **Supply and Delivery of ICT Equipment G/RFQ/RA-58 /2025** for the amount of **N\$ 1 984 421.60** VAT included.

### 2. BIDS RECEIVED

Bid opening: 03 March 2026

Roads Authority embarked on a Request for Sealed Quotation process.

Section 32 (1) The request for sealed quotation method may be used for the procurement of (a) readily available commercially standard goods not specially manufactured to the particular specifications of the public entity;

**a) The below companies were requested to submit their bids**

1. Business Connexion
2. Virtua Technologies
3. Datacon Technologies
4. Posted on RA Website

**b) The following company have submitted their quotations:**

1. Virtua Technologies Pty Ltd
2. Twinrain Technologies solutions Pty Ltd
3. African Rebirth Investment cc
4. One Byte Technologies cc
5. Green Enterprise Solutions Pty Ltd
6. Apex Business Solution Pty Ltd
7. Ultimate Investment cc
8. Oak Investments cc
9. Wadilona Cyber Securites cc
10. Onix Business Solution Pty Ltd
11. Juneten Investment cc
12. Junar Trading cc

### **3. EVALUATION METHOD:**

#### **Evaluation stages:**

**Stage 1:** Preliminary Examination

**Stage 2:** VAT and Bids Ranking

After the preliminary examination, bids are arranged in descending order. For bidders who didn't include VAT, it will be added to their bid price.

(adding VAT to bidder who are not VAT registered for comparison purposes only)  
Directive in terms of section 73 of the Public Procurement Act, Concerning the evaluation of prices in relation to value added tax (VAT):

This is to ensure the consistent and fair evaluation of bidders offers during the examination, evaluation and comparison of bid prices, public entities are directed to evaluate all bids exclusive of VAT. This will enable for fair price comparisons irrespective of whether or not the bidder has quoted for VAT in their offer

Due to the high volume, instead of deducting the VAT for all bidder (which is inefficient), 15% VAT was added to bids that did not quote VAT. At most its few bidders that didn't quote VAT which means less calculation than if one has to deduct VAT for all bids. If we add deduct the 15% the results will be the same.

**Stage 3:** Margin of Preference

**Stage 4:** Technical Evaluation

#### **Benchmarks**

Benchmarks not applied as per the procurement committee resolutions

#### **Environmental Protection**

Environmental Protection category not applied as it is not specified by the public entity in the bidding document.

## Stage 1: Preliminary Examination

### COMPLIANCE AND SHORTLISTING CRITERIA

According to the Public Procurement Act No. 15 of 2015 Section 50 (2) a bidder or supplier is disqualified from bidding if such bidder or supplier do not comply with the following mandatory statutory requirements:

No.	Bidder	Statutory Requirements										Responsive ness	
		Signed Bid Securing Deceleration	Signed Quotation Letter	Valid Company Registration Certificate	Valid Good Standing Social Security Certificate	Valid good Standing Inland Revenue Certificate	Valid Affirmative Action Certificate	Valid Labor underta king	Validity Period of Quotati on is 60 days				
1.	Virtua Technologies Pty Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
2.	Twinrain Technologies solutions Pty Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
3.	African Rebirth Investment cc	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
4.	One Byte Technologies cc	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
5.	Green Enterprise Solutions Pty Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
6.	Apex Business Solution Pty Ltd	Yes	Yes	No(principle of business not attach)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
7.	Ultimate Investment cc	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
8.	Oak Investments cc	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
9.	Wadilona Cyber Securites cc	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
10.	Onix Business Solution Pty Ltd	Yes	Yes	No(principle of business not attach)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
11.	Juneten Investment cc	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
12.	Junar Trading cc	Yes	Yes	Yes	No( Social security certificate not certified)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No

**Stage 2: VAT and Bids Ranking**

No.	bidder Name	(bid)	(VAT added)
1.	Virtua Technologies Pty Ltd	2 376 904.00	2 376 904.00
2.	Twinrain Technologies solutions Pty Ltd	2 447 377.45	2 447 377.45
3.	African Rebirth Investment cc	<b>634 094.89</b>	<b>729 209.12</b>
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9.	Wadilona Cyber Securites cc	2 355 787.78	2 355 787.78
11.	Juneten Investment cc	2 040 000.00	2 346 000.00

**Stage 3: Technical Evaluation (select a sufficient number of lowest priced bids)**

No.	Bidder	Delivery shall be within 14-30 days	Fortinet partner certificate	Company Quotation	2years experience with at least NSE 4	Two reference letters supplying similar equipment	Bank Guarantee, Bank statement or letter of intent	Specific ations Met	Product catalogue	Respon siveness
3.	African Rebirth Investment cc	Yes	No	No	No	No	No	Yes	No	No
5.	Green Enterprise Solutions Pty Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

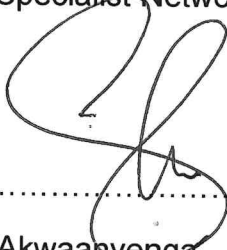
4. OUTPUT

- b) To seek approval from the Chief Executive Officer to appoint **Green Enterprise Solutions Pty Ltd** for the **Supply and Delivery of ICT Equipment G/RFQ/RA-58 /2025** for the amount of **N\$ 1 984 421.60** VAT included.

Additional certificates and Technical requirement verified by



Wilbard Sakeus  
ICT: Specialist Network Infrastructure



Julia Akwaanyenga  
MANAGER: PROCUREMENT & TENDER COMPLIANCE



Recommended/~~Not Recommended~~



Dia-Maria Shivute  
CHAIRPERSON: PROCUREMENT COMMITTEE

31/03/2026

Date

Approved/~~Not Approved~~



Mbahupu Hippy Tjivikua  
CHIEF EXECUTIVE OFFICER

